



# ASSOCIATE/AFFILIATE MEMBERSHIP APPLICATION

## P&CMA Membership Dues

Annual dues for Associates and Affiliates in the Petroleum & Convenience Marketers of Alabama (P&CMA) are dependent upon a company's membership classification. Please choose your company's appropriate classification from the following options:

☐ **Associate Member:** Associate Members shall be those persons, firms, or corporations who are vendors of equipment, services, supplies, and/or affiliated products and services purchased by petroleum marketers and convenience store retailers.

**Annual Dues are \$550.00**

☐ **Affiliate Member:** Affiliate Members shall be those persons, firms, or corporations who are refiners and/or suppliers of petroleum products for resale by wholesalers of petroleum products.

**Annual Dues are \$1,250.00**

## **Please type or print legibly:**

*(The following information will be used in the P&CMA Annual Membership Directory/Buyer's Guide.)*

Key Contact Name \_\_\_\_\_ Title \_\_\_\_\_

Company \_\_\_\_\_ Phone \_\_\_\_\_

Address \_\_\_\_\_ Fax \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Email \_\_\_\_\_

Website \_\_\_\_\_

Description of Services \_\_\_\_\_

Signature \_\_\_\_\_ Referred by \_\_\_\_\_

## **Additional Contacts:**

*(If your company has additional contacts or multiple offices and you would like to have them listed in the annual P&CMA Membership Directory and Buyer's Guide and/or receive information such as our weekly Fuel for Thought by email, please list them below.)*

Additional Contact \_\_\_\_\_ Title \_\_\_\_\_ Email \_\_\_\_\_

Additional Contact \_\_\_\_\_ Title \_\_\_\_\_ Email \_\_\_\_\_

Additional Contact \_\_\_\_\_ Title \_\_\_\_\_ Email \_\_\_\_\_

## **Please make checks payable to:**

Petroleum & Convenience Marketers of Alabama (P&CMA) | P.O. Box 231659 | Montgomery, AL 36123-1659

Phone: (334) 272-3800 | Fax: (334) 272-3837 | Website: [www.pcmala.org](http://www.pcmala.org)

*P&CMA dues are for an annual membership period from January – December. In addition to your membership benefits, your dues also provide your membership in the Petroleum Marketers Association of America (PMAA), a national federation of 48 state and regional trade associations representing approximately 8,000 independent petroleum marketers nationwide. Your P&CMA dues payment is not deductible as a charitable contribution but may be deductible as an ordinary and necessary business expense. However, the portion of P&CMA dues expended on lobbying (24%) is not deductible. Therefore, 76% of your P&CMA dues may be tax-deductible.*



## MEMBERSHIP BENEFITS

**State and Federal Representation** – P&CMA is your voice in Montgomery and Washington, DC. The petroleum and convenience marketing industry is the most regulated industry and P&CMA lobbies year-round to protect your interest. P&CMA retains legislative counsel that has more than 30 years of experience with P&CMA and our industry. P&CMA is a member of the Energy Marketers Association (EMA) and works closely with EMA as well as with the National Association of Convenience Stores (NACS) on national issues affecting our industry.

**Group Health Insurance Program** – P&CMA is proud to offer a group health insurance program through BlueCross/BlueShield of Alabama. This program offers competitive rates and coverages and is available to employees of both active and associate member companies.

**Prescription Savings Card through Axe RX LLC** – This program gives cardholders free access to discounts on prescription medications. Our program can be used by every member of the family, including pets!

**Non-Profit Debt Assistance Program through Cambridge Credit Counseling** – Programs include Budgeting & Financial Education, Credit Counseling, and Debt Management.

**Regulatory and Legislative Alerts** – Alerts are sent to our members immediately to provide important information on laws and regulations, which affect your business. P&CMA serves as your representative with key state regulatory agencies such as the Alabama Beverage Control Board (ABC), Alabama Department of Agriculture & Industries' Weights and Measures Division, Alabama Department of Environmental Management (ADEM), Alabama Department of Public Safety, Alabama Department of Revenue, and Alabama Department of Transportation. P&CMA provides you with Regulatory Alerts as rules and regulations are implemented. Legislative Alerts are sent to our members when important legislation is before the Alabama State Legislature and communication with your legislator is critical.

**Printed Annual Membership Directory/Buyer's Guide and Online Membership Database** – A comprehensive listing of P&CMA members who are petroleum marketers, retailers, vendors, and suppliers. This publication is widely used among our members as an excellent resource for locating peers and finding products and services that will help you run your business better. In addition, P&CMA offers an online version of this publication which features helpful resources like geo-mapping. Use your smartphone, tablet, or computer to access P&CMA members from any location at any time!

**Weekly Newsletter and Quarterly Magazine** – P&CMA's newsletter, Fuel for Thought, is emailed weekly to our members, bringing you the latest and most up-to-date information on regulatory and legislative matters, industry news and trends, association activities and events, and more. It's an essential resource for your business. P&CMA's quarterly magazine, Oil Prophets, provides readers with additional news you can use, including articles on legal issues, insurance issues, federal regulatory issues, human resources, and business management.

**Fulltime Staff and Legal Counsel** – One of P&CMA's most valuable resources and member benefits, is providing immediate answers to your questions on any issue via phone, email, or fax. Got a question? Need assistance? Just call P&CMA!

**Educational Seminars and Workshops** – Seminars and workshops are conducted regularly throughout the year for P&CMA members as issues develop and regulations are imposed, such as petroleum transport driver safety training, UST Operator Training, and more. P&CMA can respond to your needs for additional education in all areas.

**Gulf Coast Food & Fuel Expo** – P&CMA partners with the Louisiana Oil Marketers & Convenience Store Association and the Mississippi Petroleum Marketers & Convenience Store Association to create a joint trade show that provides exhibitors with an even greater opportunity to showcase their products and services to marketers and retailers from Alabama, Louisiana, Mississippi, and the surrounding southeast states. Held in the spring, the Gulf Coast Food & Fuel Expo is sure to bring a "full house" .... you can bet on it!

**P&CMA Annual Convention** – P&CMA partners with the Georgia Oilmen's Association to feature educational sessions, brand meetings, networking events, and recreational events. The P&CMA/GOA Annual Convention is a highly anticipated event held traditionally in the summer months.

**P&CMA General Membership Meeting** – Every year in December, P&CMA holds its annual business meeting where members elect the association's officers and directors. In addition to that, this is a time you can fellowship and network with other P&CMA members, honor those selected to be a part of the P&CMA Hall of Fame Induction Ceremony, and it is a time to participate in the Holiday Reception/Silent Auction.

**P&CMA Educational Foundation Scholarship Program** – Since the program was established in 1994, the P&CMA Educational Foundation has awarded more than \$800,000 in scholarships to children of P&CMA member-company employees. The foundation is funded through money collected from the annual Draw-Down which is sponsored by the P&CMA Associate Board and held at our Annual Convention.

**P&CMA Endorsed Programs** – P&CMA evaluates and endorses various programs and services for our members, including Federated Insurances for your property and general liability insurance needs, AlaCOMP for your workers' compensation needs, and Heartland for your credit card processing needs. P&CMA offers discounts to our members for other products and services such as Verizon Wireless, Staples (office supplies), Expedia (travel), Best Buy (audio/video products), and many other programs.

### P&CMA MISSION STATEMENT

The Petroleum & Convenience Marketers of Alabama serves its member companies by promoting a favorable business environment through advocacy, education, and services.