



# APPLICATION FOR MEMBERSHIP

## P&CMA Membership Dues:

Annual dues in the Petroleum & Convenience Marketers of Alabama (P&CMA) depend on company's membership classification as defined below. Please check your company's appropriate classification from the following options:

**Active Member:** Active members are those persons, firms or corporations engaged in the sale of petroleum products at the wholesale level and/or persons, firms or corporations engaged in the retail sale of petroleum products through retail convenience stores. Based on total annual gallons sold (wholesale, retail, and resell) in Alabama.

Total Annual Gallons Sold	Annual Dues
<input type="checkbox"/> 0 - 3,000,000	\$500.00
<input type="checkbox"/> 3,000,001 - 6,000,000	\$950.00
<input type="checkbox"/> 6,000,001 - 12,000,000	\$1,500.00
<input type="checkbox"/> 12,000,001 - 24,000,000	\$1,975.00
<input type="checkbox"/> 24,000,001 - 48,000,000	\$2,550.00
<input type="checkbox"/> 48,000,001 - 84,000,000	\$3,250.00
<input type="checkbox"/> 84,000,001 - 120,000,000	\$4,750.00
<input type="checkbox"/> 120,000,001 +	\$5,950.00

**Please type or print legibly.** (The following information is used in the P&CMA Annual Membership Directory/Buyer's Guide.)

Key Contact Name \_\_\_\_\_ Title \_\_\_\_\_ Email: \_\_\_\_\_

Additional Contacts \_\_\_\_\_ Title \_\_\_\_\_ Email: \_\_\_\_\_

\_\_\_\_\_ Title \_\_\_\_\_ Email: \_\_\_\_\_

\_\_\_\_\_ Title \_\_\_\_\_ Email: \_\_\_\_\_

Company \_\_\_\_\_ Phone \_\_\_\_\_

Address \_\_\_\_\_ Website \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

E-mail \_\_\_\_\_

Number of Convenience Stores Operated or Owned (if applicable) \_\_\_\_\_

If you are branded, please list brands. \_\_\_\_\_

Signature \_\_\_\_\_

Referred by \_\_\_\_\_

Please make checks payable to:

Petroleum & Convenience Marketers of Alabama / P.O. Box 231659 / Montgomery, AL 36123-1659

Phone: (334)272-3800 / Fax: (334) 272-3837 / Web: [www.pcmala.org](http://www.pcmala.org)

P&CMA dues are for an annual membership (January-December). In addition to your membership benefits, your dues also provide you membership in the Petroleum Marketers Association of America (PMAA), a national federation of 48 state and regional trade associations representing approximately 8,000 independent petroleum marketers nationwide. Your P&CMA dues payment is not deductible as a charitable contribution, but may be deductible as an ordinary and necessary business expense. However, the portion of P&CMA dues expended on lobbying (24%) is not deductible. Therefore, 76% of your P&CMA dues may be tax-deductible.



## MEMBERSHIP BENEFITS

### P&CMA MEMBER BENEFITS

**State and Federal Representation** - P&CMA is your voice in Montgomery and in Washington, DC. The petroleum and convenience marketing industry is the most regulated industry, and P&CMA lobbies year-round to protect your interest. P&CMA retains legislative counsel who has more than 30 years experience with P&CMA and our industry. P&CMA is a member of the Energy Marketers of America (EMA) and works closely with EMA, as well as with the National Association of Convenience Stores (NACS) on national issues affecting our industry.

**Group Health Insurance Program** - P&CMA is proud to offer a group health insurance program through Blue Cross/Blue Shield of Alabama. This program offers competitive rates and coverages, and is available to employees of both Active and Associate member companies.

**Full-time Staff and Legal Counsel** - One of P&CMA members' most valuable resources and member benefits is available by phone, email or fax to provide immediate answers to your questions on any issue. Got a question? Need assistance? Just call P&CMA!

**Regulatory and Legislative Alerts** are sent to our members immediately to provide important information on laws and regulations, which affect your business. P&CMA serves as your representative with key state regulatory agencies such as the Alabama Beverage Control Board (ABC); Alabama Department of Agriculture & Industries' Weights and Measures Division, Alabama Department of Environmental Management (ADEM); Alabama Department of Public Safety; Alabama Department of Revenue; Alabama Department of Transportation; and P&CMA provides you with Regulatory Alerts as rules and regulations are implemented. Legislative Alerts are sent to our members when important legislation is before the Alabama State Legislature and communication with your legislator is critical.

**P&CMA Annual Membership Directory and Buyer's Guide** is a comprehensive listing of petroleum marketers, retailers, vendors and suppliers who are P&CMA members. This publication is widely used among our members as an excellent resource for locating peers and finding products and services that will help you run your business better.

**Weekly Newsletter and Quarterly Magazine** - P&CMA's newsletter, *Fuel For Thought*, is emailed weekly to our members, bringing you the latest and most up-to-date information on regulatory and legislative matters, industry news and trends, association activities and events, and more. It's an essential resource for your business. P&CMA's quarterly magazine, *Oil Prophets*, provides readers with additional news you can use - including articles on legal issues, insurance issues, federal regulatory issues, human resources and business management.

**Educational Seminars and Workshops** are conducted regularly throughout the year for P&CMA members, as issues develop and regulations are imposed - such as petroleum transport driver safety training, UST Operator Training, and more. P&CMA can respond to your needs for additional education in all areas.

**Gulf Coast Food & Fuel Expo** - Partnering with the Louisiana Oil Marketers & Convenience Store Association and the Mississippi Petroleum Marketers & Convenience Stores Association to create a joint trade show that provides exhibitors with an even greater opportunity to showcase their products and services to marketers and retailers from Alabama, Louisiana, Mississippi and the surrounding southeast states. Held in the spring, the Gulf Coast Food & Fuel Expo is sure to bring a "full house" .... you can bet on it!

**P&CMA Annual Convention** features educational sessions, brand meetings, networking and recreational events. The P&CMA Annual Convention is a highly anticipated event held traditionally in the summer months.

**The P&CMA General Membership Meeting and Hall of Fame Banquet**, held in December, is the association's annual business meeting to elect the association's officers and directors and combines an opportunity for fellowship and networking, along with the Petroleum & Convenience Marketing Hall of Fame Induction Ceremony.

**P&CMA Educational Foundation Scholarship Program** - Established in 1994, the P&CMA Educational Foundation has awarded more than \$500,000 in scholarships to children of P&CMA member-company employees. The Foundation is funded through money collected at the annual Draw-Down sponsored by the P&CMA Associate Board.

**P&CMA Endorsed Programs** - P&CMA evaluates and endorses various programs and services for our members, including Federated Insurances for your property and general liability insurance needs; AlaCOMP for your workers' compensation needs; and Heartland for your credit card processing needs. P&CMA offers discounts to members for other products and services, such as: Verizon Wireless, Staples (office supplies), Expedia (travel), Best Buy (audio/visual products), and many other programs.

### P&CMA MISSION STATEMENT

The Petroleum & Convenience Store Marketers of Alabama serves its member companies by promoting a favorable business environment through advocacy, education and services.